

**TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1ST APRIL 2009 TO 31ST JANUARY 2010**

Annex 5

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b>	<b>ACTUAL</b>
	01.04.09 - 31.01.10	01.04.09 - 31.01.10
TOTAL EXPENDITURE	76,950	73,256
INCOME	(37,380)	(43,602)
DEFICIT/(SURPLUS)	39,570	29,654

<b>KEY PERFORMANCE INDICATORS</b>			
	<b>INCOME</b>		<b>USAGE</b>
	09-10 PROFILE	09-10 ACTUAL	09.-10 ACTUAL
GATEHOUSE- TOURS/WEDDINGS	(24,480)	(26,373)	N/A
CHAMBER-WEDDINGS/LETTINGS	(12,900)	(17,229)	N/A
TIC INCOME	N/A	N/A	N/A
TOURISM VISITORS	N/A	N/A	14,959
CUSTOMER SERVICES VISITORS	N/A	N/A	17,075
<b>TOTAL</b>	<b>(37,380)</b>	<b>(43,602)</b>	<b>32,034</b>

NOTES:

All income is net of VAT.

